What is DIRECTAIR®?



A Compressed Air Utility Service Solution

- Turn-key solution to increase company profitability
- · Nearly 30 years of best-in-class experience
- 16MM hours of accumulated operation, delivering clean, dry air

- · Over \$300MM in energy savings
- · Reduced carbon footprint
- 215+ sites nationwide
- Guaranteed uptime and increased efficiency





Savings and Advantages of DIRECTAIR®

DIRECTAIR® is a total compressed air as a utility solution

With **DIRECTAIR***, the risk for businesses is shifted from you to us. Consistently supplying high-quality compressed air to 215+ companies since 1995, we've provided customers with over 16 million hours of reliable operations.



Land and Utility Hookups Are All You Need

With **DIRECTAIR***, installation, operation, and maintenance of compressed air are part of the fourth utility. As long as you have the tools above, you have everything you need.



Energy Savings Between 35% and 50%

We equip our **DIRECTAIR*** facilities with the most energy-efficient equipment and controls available.



Lower Maintenance Costs by as Much as 35%

With **DIRECTAIR***, you'll have no more out-of-pocket costs for equipment breakdowns, repairs, parts, and significantly reduced, if not zero, product scrap.



Guaranteed Pressure, Flow, and Dew Point

Our compressed air as a utility service offers guaranteed air quality to your specifications, with the benefit of our uptime guarantee.



Improve Reliability with Predictive Maintenance Technology

Our exclusive **MANAGAIR*** system monitors your compressed air, signaling any problem areas before they become critical. This significantly improves reliability.



Is DIRECTAIR® Right for You?



Q: Is 100% reliable compressed air critical to your plant's operation?

100% reliable compressed air. DIRECTAIR® sets the reliability standard for providing compressed air as a utility. Since 1995, we have supplied consistent, high-quality compressed air with more than 16 million hours of reliable operations.

Q: Is your current compressor system extremely inefficient?

Significant energy savings. We equip our DIRECTAIR® facilities with the most energy-efficient equipment, systems and controls available today to provide significant energy savings. Our DIRECTAIR® sites reduce energy costs by up to 50% and can reduce your carbon footprint.

Q: Are you facing a large compressed air related capital investment?

Eliminate capital expenses. DIRECTAIR® does not require any upfront capital investment from your organization. DIRECTAIR® is a monthly fee for service that absorbs all of the equipment and installation costs. DIRECTAIR® is your fourth utility, similar to your electric, gas, and water providers.

Q: Are you experiencing excessive compressed air related maintenance, repair, and rental costs?

No compressed air related maintenance costs. DIRECTAIR* will eliminate all of your compressed air equipment maintenance, repair, and rental costs. Additionally, in-plant production equipment repair costs caused by poor air quality will also be eliminated.

Q: Is poor air quality causing production downtime and/or high product scrap costs?

Eliminate compressed air related downtime and product scrap costs. Compressed air has a significant impact on your plant's productivity and product quality. You will no longer experience production issues due to poor air quality or loss of compressed air supply with DIRECTAIR®.



If you answered **yes to 3 or more** of these questions, DIRECTAIR® is the right solution for your organization.